## Sarah Zinser, Recruiter for SightWise Solutions

Sarah joined the organization with over a decade in the client services industry, including several years of operations leadership with a staffing and recruiting firm. Sarah's natural curiosity and innate ability to understand clients and candidates, provides SightWise additional insight and perspective when designing innovative recruiting processes and relating to clients and candidates in a myriad of industries.

In her many years of travel as an Exchange Student, Student Abroad, and Flight Attendant, Sarah embraced different cultures and learned to appreciate the advantages in the United States. Sarah was able to combine her passion for travel while gaining wonderful work experience in the Exchange Office for the University of Michigan. While studying abroad, Sarah was able to transfer her experience in Ann Arbor to a position with in the Exchange office at La Universidad de Sevilla Sarah earned two bachelor's degrees from University of Michigan, in Political Science and Spanish, all while working for tuition and travel funds.

Sarah has a sincere desire to learn and apply her new found knowledge. In every position in her career, she has efficiently learned about the organization, the role and quickly excelled in the role. Not only does Sarah take the time to understand, she shares her learning with others efficiently and effectively earning promotions in record time. Sarah's first position, post college, was with Ryan International Airlines. Ryan promoted Sarah from Flight Attendant to Lead Flight Attendant within six months. As a Lead Flight Attendant, Sarah was responsible for opening a new hub (office, branch) for the airline and completing all necessary start-up activities.

After completing a successful "start-up" hub, Ryan asked Sarah to move to a new city to recreate her success in a new location. However, Sarah became enchanted with the city of Atlanta, and rather than accept the offer she decided to become a permanent resident of Atlanta. Sarah was anxious to move onto the next big career adventure. She wanted a position that would use her superior customer service skills, interpersonal communications and bi-lingual skills. She applied for a position as the Operations Coordinator for a well known and successful Atlanta based Staffing Company previously managed by Katherine Roloto, President of SightWise Solutions.

Recruiting turned out to be a perfect fit for Sarah. Her ability to come up with inventive and creative recruiting techniques coupled with leadership and management skills earned her a promotion to Operations Manager within four months. Within her first year as Operations Manager, Sarah led her team from \$40,000 below budget to over \$100,000 over budget. In addition to leading her team, Sarah was personally responsible for managing the two most profitable account for the branch.

In August of 2007, Sarah was ready to take her recruiting skills to the next level. Eager to take on a new challenge, explore new ideas, and move into recruiting for exempt and professional positions, Sarah applied for a position with SightWise Solutions to become a

Direct Hire Recruiter. Sarah's dedication to quality and sincere desire to help others makes her a perfect match for SightWise.